

Contact

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(LinkedIn)

Top Skills

Data Collection and Analysis
Event Coordination
Training Facilitation

Certifications

Excel for Business - Formulas and Functions
Power BI Fundamentals for Business
Power BI Advanced Techniques for Business
Facilitation Skills MasterClass

Kathleen Millar

Senior Strategy & Operations Professional | Business Transformation | FMCG | Demand Planning | Agribusiness
Australia

Summary

I am a senior strategy and operations professional with 8+ years' experience operating close to senior leadership in complex, transformation-led environments. My background spans integrated planning, commercial decision support, and operational delivery, with a strong track record of bringing clarity, structure, and momentum to ambiguous or evolving contexts.

I operate at the intersection of data, commercial judgement, and stakeholder decision-making; translating scenarios, constraints, and trade-offs into clear priorities, practical execution plans, and scalable operating mechanisms. I am trusted to support decision-makers through complexity by framing options, surfacing risks, and enabling informed trade-offs rather than producing analysis in isolation.

I have led integrated planning cycles, challenged assumptions, partnered across commercial, finance, and operations teams, and taken end-to-end ownership from problem definition through to delivery and measurable impact. I am motivated by large-scale, ambiguous problems and perform best in roles that combine strategic thinking with hands-on execution and cross-functional influence.

Experience

Boon Solutions
Business Development Representative
March 2026 - Present (4 months)
Sydney, New South Wales, Australia

Stuart Alexander & Co.
Demand Controller | Trusted Second-in-Charge, Demand Team
September 2024 - October 2025 (1 year 2 months)
Sydney, New South Wales, Australia

Responsible for demand control and planning at Stuart Alexander and Company. Trusted as second-in-charge of the Demand Team, including covering leadership responsibilities in the Demand Manager's absence. Experienced in managing forecasts, driving planning processes, and ensuring continuity of team operations at both operational and strategic levels.

GrainCorp

Demand Planner

April 2020 - September 2024 (4 years 6 months)

Sydney, NSW

Responsible for demand planning for stakeholders primarily within the East coast grains supply chain. Feedback and reporting point cross functionally between customers, operations and management on logistical matters.

Rabobank

Early Career - Agribusiness - Associate Analyst | Training Facilitator | Grain Quality Assurance

May 2017 - April 2020 (3 years)

South Australia, Australia

Managed and supported branch banking account matters for Rabobank clients under a hub structure. Completed internal credit analysis training courses Rural Risk Management 1 and 2, and learned and applied financial analysis for assessing liquidity and solvency positions, to assess credit risk for the bank involved in deals and business structures.

Previous to this role, from May 2017 to October 2018, I was employed as a Training Facilitator at an RTO, delivering the Diploma of Agribusiness across regional South Australia. During this period, I managed a portfolio of students, facilitated workshops, assessed competency, and lead course development and compliance. I also completed my Certificate IV in Training and Assessment (TAE) while in this role.

Whilst I was still studying, I worked as a harvest casual for several years in quality assurance testing, recording and managing grain quality at Viterra in Adelaide at the state's largest grain storage and handling facility.

Sun Yat-sen University

Student Exchange

February 2015 - May 2015 (4 months)

Guangzhou, Guangdong Province, Peoples Republic of China

Education

University of South Australia

Bachelor of Management (Marketing) and International Relations, Business, Management, Marketing, Politics and Social Sciences · (2011 - 2015)

Sun Yat-sen University - Lingnan (University) College

Cheung Kong Infrastructure Holdings Endeavour Australia Scholar, Business, Chinese Culture and Language · (February 2015 - May 2015)

MRWED Training and Assessment - RTO #30146

Cert IV in Training and Assessment · (July 2017)